

# Why You Should Send A Preliminary Notice **On Every Project**

Utilizing the business practice of sending preliminary notices (aka prelien) for every project comes with many advantages for subcontractors. However, many make the mistake of only sending them for potential problem projects, as preliens tend to come with a negative association. The truth is it does so much more good than harm for all parties involved.

## SENDING A PRELIEN ON EVERY PROJECT WILL:



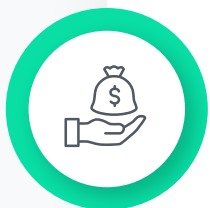
### **Promote Healthy Communication from the Start of the Project**

Open communication is key when it comes to keeping the key individuals in the loop! The purpose of a prelien is to notify hire ups, owners, and any other parties of who exactly is involved in the construction project within 20 days of the start date. This also establishes who needs to be paid for the project, and when, giving you the visibility you need to get paid faster.



### **Create A Great Business Reputation**

Not only does sending a prelien help communication, but it's also a great way to leave a professional impression on your GC and all others involved. Making sure the project goes smoothly without any unnecessary roadblocks along the way is a great way to position yourself and business in a positive light.



### **Cover Your Bases**

Whether you are working with brand new parties or you are familiar with all involved on a project, it's so important to have yourself and business protected from nonpayment situations. You deserve to be paid for the work you do, and you just never know when situations arise that might lead to filing a mechanics lien. It's better to be overly prepared just in case than to wish you were covered later on!



### **Result In Quicker Payments**

With a prelien in place, owners are notified that they have an outstanding payment, which more oftentimes than not, allows your payment to be taken care of first since you've taken the initiative to secure your lien rights.